

California County Superintendents Educational Services Association

Promoting, influencing, and advocating for high-quality education.

Approval of 2022-23 Steering Committee Budgets

Recommendation: That the Board approve the 2022-23 Steering Committee budgets.

2022-23 Steering Committee Budgets

Each Steering Committee has a fiscal budget that showcases their anticipated revenue and expenditures for the year. Most of their revenue comes from their membership dues and/or conferences held throughout the year. JCCASAC is the only sub-committee under SPSSC that does not charge dues and relies exclusively on their annual conference. Steering Committee Treasurers receive monthly summarized and detailed financial reports in order to monitor their financials throughout the year. Tiffanie Floyd (CCSESA) regularly works with the Treasurers and arranges meetings as necessary. Beginning in April, each Treasurer is given a budget template for the next fiscal year. Their draft budgets are due no later than May 1st, and their Board approved budgets are due by May 31st. According to the CCSESA Bylaws, the approval of the Steering Committee budgets requires the following protocols: The Finance Committee shall review and recommend approval of the committee budgets and budget revisions to the CCSESA Board of Directors. The Board of Directors shall approve the committee budgets as part of the annual CCSESA budget approval process. Each final budget is also reviewed by the Director, Finance & Operations, and the Executive Director before it's presented to the Finance Committee and the Board of Directors for final approval.

At the June 15th Finance Committee meeting, all members approved to move the Steering Committee budgets to the Board for approval.

The attached Steering Committee budgets show each committee's final budget projections for the 22-23 fiscal year, pending approval from the Board of Directors.

Proposed Steering Committee Dues 2022-23

BASC	\$1,000 PER COE			
CISC	\$450 PER MEMBER			
PASSCo	\$200 PER COE	Down from \$700 for 2021-22, and from \$400 for 22-23		
TSC	\$400 1st MEMBER			
	\$200 ADDITIONAL			
	\$100 PARTNER			
SPSSC	\$175 PER MEMBER	*Only for new members.		
Sub-Commi	ttees:	Returning members have \$0 dues for the 22	2-23 year.	
COEPACD	\$0 PER COE	Down from \$50; in 21-22 dues were \$0		
SEACO	\$275 PER COE]		

STEERING COMMITTEE BUDGET TEMPLATE For the period of July 1, 2022 - June 30, 2023

Committee: CISC/Leadership Symposium Draft Due Date: May 1, 2022 Committee Approved Budget Due Date: May 31, 2022

Draft Budget and Assumptions 2022-2023

Description	CCSESA Budget Code	2020-21 CISC Budget (Combined)	Estimated Year End Actuals	2022-23 CISC Budget	2022-23 Symposium Budget	2022-23 Combined Budget	Assumption/Notes - what makes up this line item and/or why there is a change	
INCOME								
Membership Dues/Fees	41000	\$ 27,000.00	\$ 27,000.00	\$ 27,000.00		\$ 27,000.00	60 members@450 ea. No change	
Sponsorships	43000	\$ 60,000.00	\$ 92,500.00		\$ 60,000.00	\$ 60,000.00	mtches contracts for speakers	
Conference/Meeting Income	40000	\$ 449,000.00	\$ 470,800.00	\$ 6,000.00	\$ 427,500.00	\$ 433,500.00	2 in-person mtgs for guests each 60 @ \$50/mtg; Reg based o	n 950@\$450 for symposiu
Publication Sales	8630							
Other Income	8690							
TOTAL INCOME		\$ 536,000.00	\$ 590,300.00	\$ 33,000.00	\$ 487,500.00	\$ 520,500.00		
Expenditures								
Operating Expenditures (supplies, phone, etc.)	56000	\$ 15,400.00	\$ 20,636.00	\$ 600.00	\$ 15,000.00	\$ 15,600.00		
Meeting Expenses	54001	\$ 12,000.00	\$ 4,950.00	12,000.00		\$ 12,000.00	catering - 2 2-day in person mtgs with guests and exec night be	fore
Conference/Event Expenses	54000	\$ 230,500.00	\$ 253,411.00	\$-	\$ 234,600.00	\$ 234,600.00	Monterey contracts - lower because no virtual additions	
Travel	53000	\$ 3,500.00	\$ 386.00	\$ 3,500.00		\$ 3,500.00	reimbursement for chair to attend CCSESA events	
Awards/Recognitions	58500		\$ 399.00	\$ 600.00		\$ 600.00		
Printing	56014							
Contracts for Services	55000	\$ 113,800.00	\$ 115,040.00	\$ 20,000.00	\$ 90,000.00	\$ 110,000.00	Chair (reg) and Lead COE and speakers for symp.	
Fiscal Administration Fee (CCSESA)	52000	\$ 77,944.00	\$ 77,944.00	\$ 16,612.00	\$ 66,446.00	\$ 83,058.00	assumes 6.56% cola from previous year Exact not provided	
Subcommittee Expenditures	54010		\$ 2,681.00	\$ 11,250.00	\$ 2,000.00	\$ 13,250.00	15 subcommittees/ dinner for symp committee	
Conference Support Fee	51000	\$ 22,000.00	\$ 21,720.00		\$ 19,000.00	\$ 19,000.00	based on 925 registrants at \$20	
Merchant Fee	57000	\$ 8,800.00	\$ 7,692.00	\$ 200.00	\$ 8,000.00	\$ 8,200.00		
TOTAL EXPENDITURES		\$ 483,944.00	\$ 504,859.00	\$ 64,762.00	\$ 435,046.00	\$ 499,808.00		
INCOME LESS EXPEND		\$ 52,056.00	\$ 85,441.00	\$ (31,762.00)	\$ 52.454.00	\$ 20.692.00		
BEGINNING BALANCE		\$ 442,022.92		÷ (•1,1•2.00)	· · · · · · · · · · · · · · · · · · ·	\$ 527,463.92		
ESTIMATED ENDING FUND BALANCE - June 30, 2022		\$ 494,078.92	\$ 527,463.92			\$ 548,155.92		

Submitted by: Ellen Barger

STEERING COMMITTEE BUDGET TEMPLATE For the period of July 1, 2022 - June 30, 2023

Committee: BASC/COFS Draft Due Date: May 1, 2022 Committee Approved Budget Due Date: May 31, 2022

Draft Budget and Assumptions 2022-2023

Description	CCSESA Budget Code	2021-22 BASC Budget (Combined)	Estimated Year End Actuals	2022-23 BASC Budget	2022-23 COFS Budget	2022-23 Combined Budget	Assumption/Notes - what makes up this line item and/or why there is a change
3 Membership Dues/Fees	41000	\$ 57,000.00	\$ 58,000.00	\$ 58,000.00		\$ 58,000.00	
4 Sponsorships	43000	\$ 10,000.00	\$ 2,500.00	\$ -	\$ 2,500.00	\$ 2,500.00	Reduced Sponsorships
5 Conference/Meeting Income	40000	\$ 33,000.00	\$ 21,242.00	\$-	\$ 25,000.00	\$ 25,000.00	Still Virtual + On-Demand
6 Publication Sales	8630	\$-				\$-	
7 Other Income	8690	\$ 1,500.00	\$ 935.00	\$ 1,500.00		\$ 1,500.00	Holiday Dinner
8 TOTAL INCOME		\$ 101,500.00	\$ 82,677.00	\$ 59,500.00	\$ 27,500.00	\$ 87,000.00	
9 0 Expenditures							
1 Operating Expenditures (supplies, phone, etc.)	56000	\$ -					
2 Meeting Expenses	54000		\$ 13,195,00	\$ 42.000.00		\$ 42.000.00	7 in person meetings @ \$6,000
3 Conference/Event Expenses	54000	\$ 16,400.00	\$ 4,735,00	,	\$ 10,000.00		Still Virtual
4 Travel	53000	\$ 2,000.00		\$ 3,000.00		\$ 3,000.00	
5 Awards/Recognitions	58500	\$ 500.00	\$ 500.00	\$ 500.00		\$ 500.00	
6 Printing	56014	\$-				\$ -	
Contracts for Services	55000	\$-				\$-	
B Fiscal Administration Fee (CCSESA)	52000	\$ 27,848.32	\$ 27,848.00	\$ 28,000.00		\$ 28,000.00	
Other Expenditures	54000					\$-	
0 Conference Support Fee	51000	1			\$ 7,000.00	\$ 7,000.00	
1 Merchant Fee	57000	\$ 1,600.00	\$ 1,600.00		\$ 1,600.00	\$ 1,600.00	
2 TOTAL EXPENDITURES		\$ 100,848.32	\$ 57,678.00	\$ 73,500.00	\$ 18,600.00	\$ 92,100.00	
3							
4 INCOME LESS EXPEND		\$ 651.68	+	\$ (14,000.00)	\$ 8,900.00	\$ (5,100.00)	
		\$ 72,951.15	\$ 72,951.15			\$ 97,950.15	
ESTIMATED ENDING FUND BALANCE June 30, b 2022		\$ 73,602.83	\$ 97,950.15			\$ 92,850.15	

Report Submitted by:

Leslie Corder Approved at the April 8, 2022 BASC Meeting

PASSCo Draft Due Date: May 1, 2022 Committee Approved Budget Due Date: May 31, 2022

Budget and Assumptions 2022-2023

Description	CCSESA Budget Code	2021-22 Budget	Estimated Year End Actuals 2021-2022	PASSCo 2022-23 Budget Approved 4.7.22	Assumption/Notes - what makes up this line item and/or why there is a change
INCOME					
Membership Dues/Fees	41000	\$ 23,200.00	\$ 23,200.00	\$ 11,600.00	Assumes significantly lower membership fees (\$200 per COE)
Sponsorships	43000	\$-	\$-	\$-	
Conference/Meeting Income	40000		\$-	\$-	No charge for credentials academy
Publication Sales	8630	\$-	\$-	\$-	
Other Income	8690	\$-	\$-	\$-	
TOTAL INCOME		\$ 23,200.00	\$ 23,200.00	\$ 11,600.00	
Expenditures					
Operating Expenditures (supplies, phone, etc.)	56000	\$ 500.00	\$-	\$ 500.00	
Meeting Expenses	54000	\$ 7,500.00	\$-	\$ 20,000.00	Assumes 4 meetings in person
					Allows for credentials academy to be held (\$10K); CCSESA Gen
Conference/Event Expenses	54000	1			Membership meeting registration fees (\$1K)
Travel	53000	1	\$ 5,000.00		Assumes travel for CCSESA meetings returns to normal
Awards/Recognitions	58500		\$ 600.00	\$ 600.00	
Printing	56014		\$-	\$ 500.00	
Contracts for Services	55000	\$ 7,500.00	\$ 5,000.00	\$ 12,500.00	Increase Professional Development opportunities offered to LEAs
Fiscal Administration Fee (CCSESA)	52000	\$ 6,000.00	\$ 5,000.00	\$ 6,000.00	
Other Expenditures	54000		\$-	\$ 2,500.00	
Conference Support Fee	51000	\$ 1,000.00	\$-	\$ 1,000.00	
TOTAL EXPENDITURES		\$ 42,350.00	\$ 15,600.00	\$ 67,100.00	
INCOME LESS EXPEND		\$ (19,150.00)	\$ 7,600.00	\$ (55,500.00)	
BEGINNING BALANCE		\$ 102,070.15	\$ 102,070.15	\$ 109,670.15	
ESTIMATED ENDING FUND BALANCE - June					
30, 2022		\$ 82,920.15	\$ 109,670.15	\$ 54,170.15	

Budget Submitted by: Tracee Edmunds (Marin COE), PASSCo Treasurer

For the period of July 1, 2022 - June 30, 2023

TSC

Draft Due Date: May 1, 2022

Committee Approved Budget Due Date: May 31, 2022

Draft Budget and Assumptions 2022-2023

Description	CCSESA Budget Code	2021-2022 Budget	Estimated Year End Actuals 2021-2022	2022-2023 Budget	Assumption/Notes - what makes up this line item and/or why there is a change
2 INCOME					
3 Membership Dues/Fees	41000	\$ 28,200.00	\$ 28,200.00	\$ 28,700.00	
4 Sponsorships	43000				
5 Conference/Meeting Income	40000				
6 Publication Sales	8630				
7 Other Income	8690				
8 TOTAL INCOME		\$ 28,200.00	\$ 28,200.00	\$ 28,700.00	
9					
10 Expenditures					
11 Operating Expenditures (supplies, phone, etc.)	56000				
12 Meeting Expenses	54000	\$ 8,000.00	\$ 6,000.00	\$ 12,000.00	We plan to have all four meetings in person next year
13 Conference/Event Expenses	54000	\$ 2,000.00		\$ 2,000.00	
14 Travel	53000	\$ 5,000.00	\$ 1,500.00	\$ 5,000.00	TSC Chair will attend meetings in person when possible
15 Awards/Recognitions	58500	\$ 350.00		\$ 350.00	
16 Printing	56014				
17 Contracts for Services	55000	\$ 50,000.00	\$ 30,000.00	\$ 10,000.00	Possible help with Cybersecurity documentation
18 Fiscal Administration Fee (CCSESA)	52000	\$ 2,911.80	\$ 2,063.02	\$ 2,911.81	
19 Other Expenditures	54000				
20 Conference Support Fee	51000				
21 TOTAL EXPENDITURES		\$ 68,261.80	\$ 39,563.02	\$ 32,261.81	
22					
23 INCOME LESS EXPEND		\$ (40,061.80)	\$ (11,363.02) \$ (3,561.81)	
24 BEGINNING BALANCE		\$ 90,162.11		\$ 78,799.09	
ESTIMATED ENDING FUND BALANCE - June 25 30, 2022		\$ 50,100.31	\$ 78,799.09	\$ 75,237.28	

Budget Submitted by: Jerry Jones, TSC Treasurer

C Due Date: May 1, 2022						
nittee Approved Budget Due Date: May 31, 2022		Approved Budget	and Assumptions	2022-2023		
Description	CCSESA Budget Code	2021-22 Budget	Estimated Year End Actuals 2021-22	2022-23 Budget	Assumption/Notes - what makes up this line item and/or why there is a change	
INCOME						
Membership Dues/Fees	41000	\$ 8,400.00	\$ 11,025.00	\$ 2,000.00	Planning to waive membership dues for 2021-2022 for member	rs returning in 2022-2023. Estimating 25% new members next year who will need to pay dues. \$175 per new me
Sponsorships	43000					
Conference/Meeting Income	40000					
Publication Sales	8630					
Other Income	8690					
TOTAL INCOME		\$ 8,400.00	\$ 11,025.00	\$ 2,000.00		
Expenditures						•
Operating Expenditures (supplies, phone, etc.)	56000	\$ 250.00		\$ 250.00		
Meeting Expenses	54000	\$ 12.000.00	\$ 2,000.00	\$ 12.000.00		
Conference/Event Expenses	54000			\$ 2,000.00		
Travel	53000	\$ 3,700.00	\$ 2,000.00	\$ 15,000.00	SPSSC will begin paying for travel expenses, including retreat f	or executive committee
Awards/Recognitions	58500	\$ 125.00		\$ 125.00		
Printing	56014					
Contracts for Services	55000					
Fiscal Administration Fee (CCSESA)	52000	\$ 1,146.98	\$ 394.11	\$ 1,146.98	Estimated	
Other Expenditures	54000					
Conference Support Fee	51000					
TOTAL EXPENDITURES		\$ 18,721.98	\$ 4,394.11	\$ 30,521.98		
INCOME LESS EXPEND		\$ (10,321.98)	\$ 6,630.89	\$ (28,521.98)		
BEGINNING BALANCE		\$ 44,890.69	\$ 44,890.69	\$ 51,521.58		
ESTIMATED ENDING FUND BALANCE - June 30, 2022		\$ 34,568.71	\$ 51,521.58	\$ 22,999.60		

Budget Submitted by: Monica Vaughan

JCCASAC

Draft Due Date: May 1, 2022

Committee Approved Budget Due Date: May 10, 2022

Budget and Assumptions 2022-2023

Description	Description CCSESA Budget Code 2021-22 Budget Estimated Year End Actuals 2021-22		2022-23 Budget	Assumption/Notes - what makes up this line item and/or why there is a change	
2 INCOME					
3 Membership Dues/Fees	41000				
4 Sponsorships	43000	\$ 15,000.00	\$ 12,500.00	\$ 12,500.00	
5 Conference/Meeting Income	40000	\$ 77,000.00	\$ 105,000.00	\$ 131,250.00	
6 Publication Sales	8630				
7 Other Income	8690	\$ 1,000.00	\$ 1,335.00	\$ 1,000.00	Raffle Case from May Conference
8 TOTAL INCOME		\$ 93,000.00	\$ 118,835.00	\$ 144,750.00	
9					
10 Expenditures					
11 Operating Expenditures (supplies, phone, etc.)	56000				
12 Meeting Expenses	54000	\$ 1,500.00			
13 Conference/Event Expenses	54000	\$ 50,000.00	\$ 78,000.00	\$ 110,000.00	
14 Travel	53000				
15 Awards/Recognitions	58500	\$ 4,000.00	\$ 2,500.00	\$ 4,000.00	Scholarships
16 Printing	56014				
17 Contracts for Services	55000	\$ 6,000.00	\$ 6,000.00	\$ 6,000.00	Conference Speaker Fees
18 Fiscal Administration Fee (CCSESA)	52000	\$ 17,288.81	\$ 3,428.67	\$ 17,288.81	
20 Other Expenditures	54000	\$ 1,000.00	\$ 1,000.00	\$ 1,500.00	Conference Materials, Awards, etc.
21 Conference Support Fee- (Revenue Sharing)	51000	\$ 4,000.00	\$ 4,500.00	\$ 5,000.00	250 Registrants at \$20
22 Merchant Fee	57000	\$ 500.00	\$ 500.00	\$ 500.00	
23 TOTAL EXPENDITURES		\$ 84,288.81	\$ 95,928.67	\$ 144,288.81	
24					
25 INCOME LESS EXPEND		\$ 8,711.19	\$ 22,906.33	\$ 461.19	
26 BEGINNING BALANCE		\$ 39,747.03	\$ 57,700.69	\$ 80,607.02	
27 ESTIMATED ENDING FUND BALANCE - June		\$ 48,458.22	\$ 80,607.02	\$ 81,068.21	

Budget Submitted by: John Rice

STEERING COMMITTEE BUDGET TEMPLATE

For the period of July 1, 2022 - June 30, 2023

SEACO

Draft Due Date: May 1, 2022

Committee Approved Budget Due Date: May 31, 2022

Draft Budget and Assumptions 2022-2023

Description	CCSESA Budget Code	2021-22 Budget	Estimated Year End Actuals 2021-2022	2022-23 Budget	Assumption/Notes - what makes up this line item and/or why there is a change
3 Membership Dues/Fees	41000	\$-	\$-	\$ 12,375.00	Start dues back to \$275 per COE
4 Sponsorships	43000	\$	\$-		
5 Conference/Meeting Income	40000	\$-	\$-		
6 Publication Sales	8630	\$ 500.00	\$ 1,728.00	\$ 500.00	Lakeshore Royalties
7 Other Income	44002		\$-		
8 TOTAL INCOME		\$ 500.00	\$ 1,728.00	\$ 12,875.00	
9					
0 Expenditures					
1 Operating Expenditures (supplies, phone, etc.)	56000	\$ 250.00	\$-	\$ 250.00	
2 Meeting Expenses	54000	\$ 11,200.00		\$ 11,200.00	
3 Conference/Event Expenses	54000	\$ 5,000.00	\$-	\$ 2,000.00	
4 Travel	53000	\$ 10,000.00	\$-	\$ 2,000.00	
5 Awards/Recognitions	58500	\$ 2,000.00		\$ 2,000.00	
6 Printing	56014	-	\$-	\$-	
7 Contracts for Services	55000	\$ 15,000.00	\$-	\$ 15,000.00	
B Fiscal Administration Fee (CCSESA)	52000	\$ 1,664.30	\$ 1,664.30	\$ 1,664.30	
9 Other Expenditures	54000	\$ 2,000.00		\$ 4,000.00	possible technology equipment needs
0 Conference Support Fee	51000	\$-			
1 TOTAL EXPENDITURES		\$ 47,114.30	\$ 1,664.30	\$ 38,114.30	
2					
3 INCOME LESS EXPEND		\$ (46,614.30)	\$ 63.70	\$ (25,239.30)	
BEGINNING BALANCE		\$ 215,001.39	\$ 216,150.08	\$-	
ESTIMATED ENDING FUND BALANCE - June					
5 30, 2022		\$ 168,387.09		\$ (25,239.30)	

Budget Submitted by: Brian Cortez

STEERING COMMITTEE BUDGET TEMPLATE For the period of July 1, 2022 - June 30, 2023

COEPACD

Draft Due Date: May 1, 2022	
Committee Approved Budget Due Date: May 31, 2022	

Draft Budget and Assumptions 2022-2023

Description	CCSESA Budget Code	2021-22 Budget	Estimated Year End Actuals 2021-2022	2022-23 Budget	Assumption/Notes - what makes up this line item and/or why there is a change
3 Membership Dues/Fees	41000				Propose NO DUES use Fund Balance
4 Sponsorships	43000	\$-			
5 Conference/Meeting Income	40000	\$-			
6 Publication Sales	8630	\$-			
7 Other Income	8690				
		\$-			
9					
0 Expenditures					
1 Operating Expenditures (supplies, phone, etc.)	56000				
2 Meeting Expenses	54000	\$ 3,000.00	\$ -	\$ 3,225.00	3 Meetings \$775 - catering + 3 @ \$300 Room Rental other 3 meetings Virtua
3 Conference/Event Expenses	54000				
4 Travel	53000				
5 Awards/Recognitions	58500				
6 Printing	56014	\$-			
7 Contracts for Services	55000				
8 Fiscal Administration Fee (CCSESA)	52000		\$ 484.20	\$ 500.00	
9 Other Expenditures	54000	1			
0 Conference Support Fee	51000				
1 TOTAL EXPENDITURES		\$ 3,484.20	\$ 484.20	\$ 3,725.00	
2					
3 INCOME LESS EXPEND		\$ (3,484.20)			
4 BEGINNING BALANCE		\$ 8,678.70	\$ 8,678.70	\$ 8,194.50	
ESTIMATED ENDING FUND BALANCE - June 5 30, 2022		\$ 5,194.50	\$ 8,194.50	\$ 4,469.50	

Budget Submitted by:

Eric Sonnenfeld

Presented March 18th, 2022 & Approved by the COEPACD membership



Promoting, influencing, and advocating for high-quality education.

Approval of Steering Committee Treasurers

<u>Recommendation</u>: That the Board approve the Steering Committee Treasurers.

Background: Steering Committee Treasurers

Each Steering Committee appoints a Treasurer to monitor the committee's finances and authorize transactions as needed. They're also responsible for developing and submitting the committee's annual budget and any revisions throughout the year to the committee membership for approval prior to submitting it to the CCSESA staff. The Treasurer serves a two-year term but can serve longer if the committee membership elects to do so. Per the CCSESA bylaws, *Each Steering Committee shall appoint a Treasurer to serve a two-year term. The Treasurer shall be submitted for approval by the CCSESA Board of Directors which will authorize the Treasurer to develop the committee budget, monitor the finances of the committee, and authorize transactions in accordance with CCSESA procedures.*

There are currently three Treasurers' terms expiring and they will be replaced with another Treasurer, which each committee has nominated for Board approval. CISC will be nominating Andrea Perez (*Tulare*) to replace Ellen Barger (*Santa Barbara*), who is CISC Chair-Elect, SPSSC will be nominating Fred Cogan (*Merced*) to replace Monica Vaughan (*Alameda*), and SEACO will be nominating Cara Shukoske (*San Deigo*) to replace Brian Cortez (*Kern*).

Currently, the Steering Committee and subcommittee Treasurers serving terms are as follows:

BASC – Leslie Corder (Modoc) PASSCo – Tracee Edmunds (Marin) TSC – Jerry Jones (Sacramento) JCCASAC – John Rice (Santa Cruz) COEPACD – Eric Sonnenfeld (Tulare)



California County Superintendents Educational Services Association

Promoting, influencing, and advocating for high-quality education.

CISC Treasurer Nomination

Presenter(s): Treasurer Lisette Estrella-Henderson (Solano) and Tiffanie Floyd

Item Type: Action

<u>Recommendation</u>: Approve Andrea Perez, Tulare County Office of Education, as the incoming CISC Treasurer.

Background: Andrea Perez is the current Assistant Superintendent, District Support Services Branch at Tulare County Office of Education. Prior to her role in Tulare, she served as a Director in Kings County Office of Education. Andrea has been an active member of CISC and her nomination as CISC treasurer will bring representation for Region 7 to the CISC Executive Committee. If approved, Andrea's term as CISC Treasurer will begin July 1, 2022.